



City of Lenexa Quarterly Financial Report (Quarter Ending 09/30/2023)

Prepared by the Finance Department

November 21, 2023






OVERVIEW

The information contained in this report is unaudited & generally prepared on a cash basis. The report focuses on key indicators in 5 different areas:

- Revenues
- Expenditures
- Reserve Policy
- Debt Management
- Investments

Each key indicator is assigned a current rating based on the following scale:

Rating Scale for Key Indicators	
	Positive Outlook
	Area of Concern
	Negative Outlook

OVERVIEW

Overall, the City's goal is to achieve a "positive outlook" rating on each of the key indicators.

Key indicators are also presented for the local economy. These economic indicators are also assigned a specific rating according to the same rating scale. However, the rating results for these economic indicators are beyond the City's control.

As of 09/30/2023, the City's key revenues increased by \$3.2 million (4%) compared to revenue collections for the same period in 2022. The revenue change is primarily due to increased receipts of City property taxes, sales taxes and use taxes. In addition, expenditures for operating activities are within budget for 2023.

The remaining sections of the report review the key indicators & contain exhibits with details on the City's major revenue collections, operating & debt service expenditures, investment holdings, reserve balances by fund, Thompson Barn financial activity, and Rec Center financial activity.

REVENUE INDICATORS

<u>Status</u>	<u>Indicator</u>	<u>Comments</u>
	Property Taxes (current)	Property tax revenues increased 6% (compared to the same time period in 2022) & exceed the budget estimate.
	Sales Tax - City	City sales tax revenues increased 1% & are projected to exceed the budget estimate.
	Sales Tax - County	County sales tax revenues increased 3% & are projected to exceed the budget estimate.
	Compensating Use Tax - City	City use tax revenues increased 2% & are projected to exceed the budget estimate.
	Compensating Use Tax - County	County use tax revenues increased 2% & are projected to exceed the budget estimate.
	Franchise Tax - Electric	Franchise tax (electric) revenues decreased 1% & are projected to meet the budget estimate.
	Franchise Tax - Gas	Franchise tax (gas) revenues increased 29% & exceed the budget estimate.
	Stormwater Service Charges	Stormwater Service Charges increased 1% & exceed the budget estimate.

REVENUE INDICATORS

Collections for the City's key revenue sources increased by \$3.2 million (4%) as of 09/30/2023 compared to 09/30/2022.

Total property tax collections are \$40.0 million as of 09/30/2023 (104% of the 2023 budget estimate), which is \$2.1 million higher (6%) than collections in 2022.

City sales tax revenues are \$18.2 million for 2023, which is \$0.3 million higher (1%) than collections in 2022. County sales tax revenues are \$8.8 million for 2023 which is \$0.2 million higher (3%) than collections in 2022.

Gas Franchise tax revenues are \$1.7 million for 2023, which is \$0.4 million higher (29%) than collections in 2022.

Stormwater service charges are \$6.6 million for 2023, which is \$50,000 higher (1%) than service charges in 2022.

Exhibit A includes additional information on the City's key revenue sources.

EXPENDITURE INDICATORS

<u>Status</u>	<u>Indicator</u>	<u>Comments</u>
	Operating Expenditures - General Fund	General Fund operating expenditures increased 6% & are projected to be less than the budget estimate.
	Operating Expenditures - Stormwater Fund	Stormwater Fund operating expenditures increased 11% & are projected to be less than the budget estimate.
	Debt Service Expenditures - All Funds	Debt service expenditures decreased 1% & are projected to be less than the budget estimate.

EXPENDITURE INDICATORS

The City's operating expenditure indicators are trending favorably in comparison to the 2023 budget.

General Fund operating expenditures increased by 6% as of 09/30/2023 compared to 09/30/2022 & are 73% of the 2023 budget estimate. The increase is largely due to higher personnel costs (compensation increases) and inflation resulting in general increases in contractual services and commodities.

Stormwater operating expenditures increased by 11% compared to 2022 & are 63% of the 2023 budget estimate.

Debt service expenditures decreased by 1% compared to 2022 & are 99% of the 2023 budget estimate (debt service expenditures reflect interest payments made on 3/1/2023 and principal payments and interest payments made on 9/1/2023).

Exhibit B includes additional information on the City's expenditure indicators.

RESERVE POLICY INDICATORS

<u>Status</u>	<u>Indicator</u>	<u>Comments</u>
	General Fund	The current General Fund reserve balance is 56% of budgeted revenues. This percentage exceeds the 30% minimum reserve target established by policy.
	Debt Service Fund	The current Debt Service Fund reserve balance is 37% of budgeted expenditures/transfers. This percentage exceeds the 10% minimum reserve target established by policy.
	Stormwater Fund	The current Stormwater Fund reserve balance is 69% of budgeted revenues. This percentage exceeds the 10% minimum reserve target established by policy.
	Rec Center Fund	The current Rec Center Fund reserve balance is 107% of budgeted revenues. This percentage exceeds the 10% minimum reserve target established by policy.
	Tourism & Convention Fund	The current Tourism & Convention Fund reserve balance is 331% of budgeted revenues. This percentage exceeds the 5% minimum reserve target established by policy.

RESERVE POLICY INDICATORS

The City's key reserve indicators are trending favorably in comparison to the City's reserve policy.

The General Fund reserve balance as of 09/30/2023 report is above the maximum reserve target of 35%. The significant balance in the General Fund will be reduced later in 2023 assuming the Governing Body approves the transfer of excess reserve amount to finance upcoming capital projects.

The balances in the Debt Service Fund & Stormwater Fund were reduced during the 3rd quarter due to the principal and interest payments made on outstanding bond issues. Additionally, the balance in the Stormwater Fund will be reduced further in 2023 and 2024 due to increased transfers to fund capital projects. These fund transfers will serve as matching contributions for external funding sources for Stormwater projects.

RESERVE POLICY INDICATORS

In recent years, the City has steadily increased the balance of the Rec Center Fund, preparing for future facility maintenance and equipment replacement. In the coming years, staff foresees substantial investments in Rec Center maintenance, surpassing what the operating budget can accommodate within a single fiscal year.

The significant balance in the Tourism & Convention Fund has occurred due to the opening of new hotels in the City. These funds can only be used for promotion of tourism and economic development purposes. Currently, revenues in the Tourism & Convention Fund are used to provide funding to the Convention and Visitors' Bureau, Lenexa Economic Development Council, Legler Barn operations, Public Market operations, and debt service on the Lenexa Conference Center (at the Hyatt Place Hotel). Additionally, staff has proposed using \$850,000 in funding for capital projects that promote tourism within the City.

Exhibit E contains additional information on the City's reserve balances.

DEBT MANAGEMENT INDICATORS

<u>Status</u>	<u>Indicator</u>	<u>Comments</u>
	Ratio of budgeted debt service to budgeted total expenditures	The ratio of debt service to total expenditures is 12.8% for the 2023 budget (this percentage is considered "manageable" by the credit rating agencies - target is 15% or less).
	Ratio of direct g.o. debt to appraised valuation	The ratio of city g.o. (general obligation) debt to appraised valuation is 1.45% as of September 2023. This is considered manageable by the credit rating agencies.

DEBT MANAGEMENT INDICATORS

In order to finance previous & existing capital improvements, the City has issued a significant amount of general obligation (g.o.) debt.

The previous debt issued has resulted in a ratio of debt service to total expenditures of 12.8% for the 2023 budget. This is considered to be above median but manageable debt burden by the credit rating agencies (generally, the rating agencies prefer ratios of 15% or lower).

The ratio of g.o. debt to appraised value (estimated market value) is 1.45% - the rating agencies consider this to be manageable.

INVESTMENT INDICATORS (operating portfolio)

<u>Status</u>	<u>Indicator</u>	<u>Comments</u>
	Portfolio distribution compared to policy parameters	The portfolio value by investment type is within the limits established by the city's investment policy.
	Current yield vs. short-term portfolio rate of return benchmark	Current investment yield of 5.164% is below the 5.55% benchmark.
	Current yield vs. long-term portfolio rate of return benchmark	Current investment yield of 5.145% is below the 5.46% benchmark.

INVESTMENT INDICATORS (operating portfolio)

The City's investment indicators are favorable in comparison to the investment policy. In accordance with the investment policy, the City primarily purchases U.S. Treasury and U.S. Government Agency fixed income securities.

The portfolio value by investment type is within the limits established by the investment policy but due to rapidly rising interest rates over the last year and an inverted yield curve, rates of return are below the policy benchmarks. Specifically, the 09/30/2023 short-term portfolio rate of return (including cash equivalents) is 5.164% compared to the benchmark (3-month Treasury yield) of 5.55%. The 09/30/2023 long-term portfolio rate of return is 5.145% compared to the benchmark (1-year Treasury yield) of 5.46%.

As of 09/30/2023, the unrealized loss on the City's investment portfolio is \$3,118,282 (this means the City would have lost \$3,118,282 compared to the book value of the investments if all of the securities were sold in the open market on 09/30/2023). In practice, the City usually holds all investment securities to maturity and rarely sells an investment security on the open market for a gain or loss.

The total market value of the City's operating portfolio is \$183.3 million as of 09/30/2023. Exhibits C & D include additional information on the City's investments, including information on the terms of each security in the City's portfolio.

ECONOMIC INDICATORS

<u>Status</u>	<u>Indicator</u>	<u>Comments</u>
	Commercial Building Permits	Total valuation of commercial building permits is \$364.8 million as of 09/30/2023, compared to a \$168.6 million average in the same time period for 2018 thru 2022.
	Single Family Residential Building Permits	Total valuation of single family residential building permits is \$54.2 million as of 09/30/2023, compared to a \$64.5 million average for 2018 thru 2022.
	Apartment Building Permits	Total valuation of apartment building permits is \$71.8 million as of 9/30/2023, compared to a \$31.7 million average for 2018 thru 2022.
	Average Home Value (Appraised Value)	As of February 2023, the average appraised value of a Lenexa home is approximately \$439,697 an increase of 11.52% from the previous year (\$394,268).

ECONOMIC INDICATORS

Commercial building permit valuation is \$364.8 million as of 09/30/2023 compared to an average of \$168.6 million in the same time period for 2018 thru 2022. Single family residential permit valuation is \$54.2 million for 2023 compared to an average of \$64.5 million for 2018 thru 2022.

Total building permit revenue is \$1.7 million for 2023 compared to \$1.2 million for the same period in 2022.

The average appraised value of a Lenexa home is \$439,697 for 2023, an increase of 11.52% from 2022 (\$394,268) per the Johnson County Appraiser's Revaluation Report dated February 2023.

OTHER INFORMATION

Additional exhibits in the report include:

- Thompson Barn financial report (Exhibit F)
- Purchase Order report (Exhibit G)
- Rec Center Financial Report (Exhibit H)

Please contact Nate Blum if you have any questions about the 09/30/2023 quarterly financial report.

**CITY OF LENEXA QUARTERLY FINANCIAL REPORT
(09/30/2023)**

Exhibit A – Budget and Actual Collections for Major Revenue Sources

9/30/2023	Actual for	FY 2023	Actual for	Actual 2023		
Description	1/1/2022 thru	Budget	1/1/2023 thru	as a % of	% Change	\$ Change
	9/30/2022	Estimate	9/30/2023	Budget Estimate	from FY 2022	from FY 2022
Property Taxes (current)	\$37,908,955	\$38,657,380	\$40,030,985	104%	6%	\$2,122,030
Sales Tax - City	\$17,974,765	\$23,966,000	\$18,230,961	76%	1%	\$256,196
Sales Tax - County	\$8,623,740	\$11,526,000	\$8,849,503	77%	3%	\$225,763
Comp Use Tax - City	\$8,330,458	\$10,578,000	\$8,513,510	80%	2%	\$183,052
Comp Use Tax - County	\$2,973,470	\$3,839,000	\$3,045,214	79%	2%	\$71,744
Franchise Tax - Electric	\$3,953,976	\$5,150,000	\$3,906,197	76%	-1%	(\$47,779)
Franchise Tax - Gas	\$1,308,986	\$1,167,000	\$1,685,934	144%	29%	\$376,948
Stormwater Service Charges	\$6,501,756	\$6,398,000	\$6,551,949	102%	1%	\$50,193
Totals	\$87,576,106	\$101,281,380	\$90,814,253	90%	4%	\$3,238,147

Exhibit B – Operating and Debt Service Expenditures

9/30/2023	Actual for	FY 2023	Actual for	Actual 2023		
Description	1/1/2022 thru	Budget	1/1/2023 thru	as a % of	% Change	\$ Change
	9/30/2022	Estimate	9/30/2023	Budget Estimate	from FY 2022	from FY 2022
<u>Operating Expenditures:</u>						
General Fund	\$49,019,763	\$71,682,691	\$52,128,843	73%	6%	\$3,109,080
Stormwater Fund	\$1,365,402	\$2,378,804	\$1,509,202	63%	11%	\$143,800
Totals	\$50,385,165	\$74,061,495	\$53,638,045	72%	6%	\$3,252,880
<u>Debt Service Expenditures:</u>						
Debt Service Fund	\$13,287,714	\$12,811,450	\$12,768,555	100%	-4%	(\$519,159)
Capital Improvement Fund	\$2,842,200	\$2,840,200	\$2,840,200	100%	0%	(\$2,000)
Tourism & Convention Fund	\$273,106	\$274,106	\$274,106	100%	0%	\$1,000
Stormwater Fund	\$2,889,197	\$3,284,735	\$3,148,490	96%	9%	\$259,293
Totals	\$19,292,217	\$19,210,491	\$19,031,351	99%	-1%	(\$260,866)

**CITY OF LENEXA QUARTERLY FINANCIAL REPORT
(09/30/2023)**

Exhibit C – Investment Summary

Investment Type	Market Value	% of Market Value	Maximum % Allowed by Policy
U.S. Government Agency Obligations	\$44,415,962	20.1%	90%
U.S. Treasury Notes and Bills	\$138,912,203	62.8%	100%
Collateralized Time and Demand Deposits	\$198,942	0.1%	100%
Kansas Municipal Investment Pool Fund (MIP)	\$715,357	0.3%	30%
Repurchase Agreements	\$36,934,000	16.7%	30%
Total Portfolio	\$221,176,464	100%	n/a

CITY OF LENEXA QUARTERLY FINANCIAL REPORT
(09/30/2023)
Exhibit D - List of U.S. Treasury and U.S. Government Agency Investments

Short-term Portfolio:

Description	Par Value	Current Yield	Final Maturity	Current Book Value	Current Market Value	Unrealized Gain (Loss) as of 09/30/2023
FEDERAL HOME LOAN BANKS	5,000,000.00	5.296	12/08/2023	4,990,797.33	4,981,255.00	(9,542)
UNITED STATES TREASURY	5,000,000.00	4.841	10/31/2023	5,005,348.18	4,985,937.50	(19,411)
UNITED STATES TREASURY	2,500,000.00	5.047	11/15/2023	2,498,910.97	2,484,765.63	(14,145)
UNITED STATES TREASURY	5,000,000.00	5.047	11/15/2023	5,000,000.87	4,969,531.25	(30,470)
UNITED STATES TREASURY	3,000,000.00	5.229	12/15/2023	2,998,906.78	2,968,125.00	(30,782)
UNITED STATES TREASURY	5,000,000.00	5.357	02/15/2024	4,995,796.31	4,903,125.00	(92,671)
UNITED STATES TREASURY	5,000,000.00	5.313	03/15/2024	4,997,074.21	4,885,937.50	(111,137)
UNITED STATES TREASURY	3,000,000.00	5.458	04/15/2024	2,994,278.73	2,919,375.00	(74,904)
UNITED STATES TREASURY	5,000,000.00	5.485	05/15/2024	4,974,499.01	4,840,625.00	(133,874)
UNITED STATES TREASURY	5,000,000.00	5.472	07/15/2024	4,970,086.08	4,804,687.50	(165,399)
UNITED STATES TREASURY	5,000,000.00	5.512	08/15/2024	4,966,160.78	4,782,812.50	(183,348)
UNITED STATES TREASURY	5,000,000.00	5.462	09/15/2024	4,961,565.32	4,764,843.75	(196,722)
FEDERAL FARM CREDIT BANKS FUNDING CORP	5,000,000.00	5.349	01/10/2024	5,001,338.02	4,992,665.00	(8,673)
FEDERAL HOME LOAN BANKS	3,000,000.00	5.337	01/19/2024	2,999,478.24	2,994,261.00	(5,217)
FEDERAL HOME LOAN BANKS	5,000,000.00	5.342	01/30/2024	5,000,321.10	4,991,590.00	(8,731)
FEDERAL HOME LOAN BANKS	5,000,000.00	5.342	01/30/2024	5,000,390.21	4,991,590.00	(8,800)
UNITED STATES TREASURY	10,000,000.00	5.076	11/16/2023	9,932,540.91	9,933,875.00	1,334
UNITED STATES TREASURY	20,345,000.00	4.487	10/17/2023	20,298,506.91	20,300,198.68	1,692
UNITED STATES TREASURY	20,000,000.00	5.384	01/11/2024	19,702,933.41	19,701,488.80	(1,445)
Sub-total: Short-term Portfolio	\$121,845,000	5.164	02/12/2024	\$121,288,933	\$120,196,689	(\$1,092,244)

Long-term Portfolio:

Description	Par Value	Current Yield	Final Maturity	Current Book Value	Current Market Value	Unrealized Gain (Loss) as of 09/30/2023
UNITED STATES TREASURY	3,000,000.00	5.226	05/15/2025	2,969,963.78	2,856,562.50	(113,401)
UNITED STATES TREASURY	1,000,000.00	5.135	08/15/2025	977,635.37	944,531.25	(33,104)
FEDERAL HOME LOAN BANKS	3,000,000.00	5.471	12/13/2024	3,027,511.59	2,905,869.00	(121,643)
UNITED STATES TREASURY	5,000,000.00	4.950	02/15/2026	4,720,022.44	4,631,250.00	(88,772)
UNITED STATES TREASURY	5,000,000.00	4.982	12/31/2025	4,831,528.71	4,751,562.50	(79,966)
FEDERAL NATIONAL MORTGAGE ASSOCIATION	5,000,000.00	5.409	10/15/2024	5,015,605.10	4,810,295.00	(205,310)
FEDERAL NATIONAL MORTGAGE ASSOCIATION	3,000,000.00	5.265	04/22/2025	2,903,490.35	2,793,618.00	(109,872)
FEDERAL HOME LOAN MORTGAGE CORP	2,000,000.00	5.187	07/21/2025	1,901,095.24	1,835,636.00	(65,459)
UNITED STATES TREASURY	2,000,000.00	5.130	07/31/2025	1,906,915.43	1,830,937.50	(75,978)
FEDERAL NATIONAL MORTGAGE ASSOCIATION	2,000,000.00	5.139	08/18/2025	1,899,375.11	1,835,212.00	(64,163)
UNITED STATES TREASURY	3,000,000.00	5.039	09/30/2025	2,827,433.42	2,729,531.25	(97,902)
FEDERAL HOME LOAN MORTGAGE CORP	3,000,000.00	5.100	09/23/2025	2,836,348.49	2,735,811.00	(100,537)
UNITED STATES TREASURY	5,000,000.00	5.030	10/31/2025	4,709,105.61	4,532,031.25	(177,074)
FEDERAL NATIONAL MORTGAGE ASSOCIATION	5,000,000.00	5.079	11/07/2025	4,723,151.26	4,548,160.00	(174,991)
UNITED STATES TREASURY	2,000,000.00	5.012	11/30/2025	1,883,469.94	1,811,562.50	(71,907)
UNITED STATES TREASURY	5,000,000.00	5.012	11/30/2025	4,606,544.11	4,528,906.25	(77,638)
UNITED STATES TREASURY	5,000,000.00	4.959	01/31/2026	4,546,520.81	4,500,000.00	(46,521)
UNITED STATES TREASURY	3,000,000.00	5.423	11/15/2024	2,968,701.65	2,848,593.75	(120,108)
UNITED STATES TREASURY	3,000,000.00	5.335	02/15/2025	2,947,807.52	2,849,062.50	(98,745)
UNITED STATES TREASURY	3,000,000.00	5.293	03/15/2025	2,955,288.25	2,852,343.75	(102,945)
Sub-total: Long-term Portfolio	\$68,000,000	5.145	07/23/2025	\$65,157,514	\$63,131,476	(\$2,026,038)

Description	Par Value	Current Yield	Current Book Value	Current Market Value	Unrealized Gain (Loss) as of 09/30/2023
TOTALS	\$189,845,000	5.157	\$186,446,448	\$183,328,165	(\$3,118,282)

Report Notes:

This report includes the City's U.S. Treasury and U.S. Government Agency investments held by the third-party custodian (UMB Bank).

This report does not include investments held away from the third-party custodian, which include:

- Repurchase Agreements
- Collateralized Time & Demand Deposits
- Municipal Investment Pool (Overnight Pool)

**CITY OF LENEXA QUARTERLY FINANCIAL REPORT
(9/30/2023)**

Exhibit D - List of U.S. Treasury and U.S. Government Agency Investments

PURCHASE DATE	MATURITY DATE	CUSIP#	TYPE	RATE	Par	Amt Paid	UMB Fee	Balance
6/16/2023	10/17/2023	912797HB6	US Treas Note	5.318	20,345,000.00	19,999,207.64	15.00	19,999,192.64
7/1/2021	10/31/2023	912828T91	US Treas Note	0.311	5,000,000.00	5,166,249.30	15.00	5,166,234.30
8/16/2021	11/15/2023	91282CAW1	US Treas Note	0.250	5,000,000.00	5,003,207.93	15.00	5,003,192.93
12/17/2021	11/15/2023	91282CAW1	US Treas Note	0.608	2,500,000.00	2,483,724.75	15.00	2,483,709.75
8/17/2023	11/16/2023	912797FK8	US Treas Note	5.441	10,000,000.00	9,866,548.33	15.00	9,866,533.33
9/29/2022	12/8/2023	3130A0F70	FHLB	4.388	5,000,000.00	4,994,265.00	15.00	4,994,250.00
8/26/2021	12/15/2023	91282CBA8	US Treas Note	0.303	3,000,000.00	2,988,507.80	0.00	2,988,507.80
1/30/2023	1/10/2024	3133EN5M8	FHLB	4.875	5,000,000.00	5,017,956.67	15.00	5,017,941.67
7/13/2023	1/11/2024	912797GC5	US Treas Note	5.475	20,000,000.00	19,469,940.00	15.00	19,469,925.00
1/20/2023	1/19/2024	3130AUM92	FHLB	4.810	3,000,000.00	2,998,670.83	15.00	2,998,655.83
1/30/2023	1/30/2024	3130AUQC1	FHLB	4.875	5,000,000.00	5,000,965.00	15.00	5,000,950.00
1/30/2023	1/30/2024	3130AUQC1	FHLB	4.851	5,000,000.00	5,001,172.70	15.00	5,001,157.70
10/19/2023	2/13/2024	912797JD0	US Treas Note	5.525	10,000,000.00	9,826,461.43	15.00	9,826,446.43
10/5/2021	2/15/2024	91282CBM2	US Treas Note	0.351	5,000,000.00	4,974,335.65	15.00	4,974,320.65
10/5/2021	3/15/2024	91282CBR1	US Treas Note	0.379	5,000,000.00	4,985,115.14	15.00	4,985,100.14
12/17/2021	4/15/2024	91282CBV2	US Treas Note	0.731	3,000,000.00	2,977,547.65	0.00	2,977,547.65
1/24/2022	5/15/2024	91282CCC3	US Treas Note	1.075	5,000,000.00	4,908,843.60	15.00	4,908,828.60
1/25/2022	7/15/2024	91282CCL3	US Treas Note	1.140	5,000,000.00	4,907,670.69	15.00	4,907,655.69
1/25/2022	8/15/2024	91282CCT6	US Treas Note	1.157	5,000,000.00	4,910,183.48	15.00	4,910,168.48
1/25/2022	9/15/2024	91282CCX7	US Treas Note	1.186	5,000,000.00	4,902,075.69	15.00	4,902,060.69
1/28/2022	10/15/2024	3135G0W66	FNMA	1.321	5,000,000.00	5,064,118.46	15.00	5,064,103.46
2/22/2022	11/15/2024	91282CDH1	US Treas Note	1.693	3,000,000.00	2,931,230.47	15.00	2,931,215.47
3/15/2022	12/13/2024	3130A3GE8	FHLB	1.972	3,000,000.00	3,083,238.50	15.00	3,083,223.50
4/19/2022	2/15/2025	91282CDZ1	US Treas Note	2.802	3,000,000.00	2,902,619.24	15.00	2,902,604.24
4/19/2022	3/15/2025	91282CED9	US Treas Note	2.802	3,000,000.00	2,917,729.00	15.00	2,917,714.00
4/19/2022	4/22/2025	3135G03U5	FNMA	2.750	3,000,000.00	2,826,587.66	15.00	2,826,572.66
4/19/2022	5/15/2025	912828XB1	US Treas Note	2.761	3,000,000.00	2,971,706.13	15.00	2,971,691.13
5/17/2022	7/31/2025	91282CAB7	US Treas Note	2.878	2,000,000.00	1,841,671.38	0.00	1,841,671.38
6/10/2022	7/21/2025	3137EAEU9	FHLMC	3.220	2,000,000.00	1,836,093.33	15.00	1,836,078.33
6/10/2022	8/15/2025	912828K74	US Treas Note	3.242	1,000,000.00	969,346.84	15.00	969,331.84
6/10/2022	8/18/2025	3136G4H71	FNMA	3.282	2,000,000.00	1,836,440.24	15.00	1,836,425.24
6/10/2022	9/23/2025	3137EAEX3	FHLMC	3.245	3,000,000.00	2,736,815.50	15.00	2,736,800.50
6/10/2022	9/30/2025	91282CAM3	US Treas Note	3.248	3,000,000.00	2,722,394.83	0.00	2,722,394.83
7/15/2022	10/31/2025	91282CAT8	US Treas Note	3.161	5,000,000.00	4,551,898.42	15.00	4,551,883.42
7/15/2022	11/7/2025	3135G06G3	FNMA	3.249	5,000,000.00	4,577,710.46	15.00	4,577,695.46
8/18/2022	11/30/2025	91282CAZ4	US Treas Note	3.184	2,000,000.00	1,827,904.34	15.00	1,827,889.34
9/28/2022	11/30/2025	91282CAZ4	US Treas Note	4.220	5,000,000.00	4,441,370.02	15.00	4,441,355.02
9/29/2022	12/31/2025	9128285T3	US Treas Note	4.213	5,000,000.00	4,793,812.50	0.00	4,793,812.50
189,845,000.00						185,215,336.60	495.00	185,214,841.60

**CITY OF LENEXA QUARTERLY FINANCIAL REPORT
(09/30/2023)**

Exhibit E - Reserve Balances by Fund

9/30/2023									
Fund	Fund No.	Current Assets	Current Liabilities	9/30/2023 Reserve Balance	FY 2023 Budget	Policy Minimum Reserve Target	Minimum Reserve Target (per policy)	Actual 9/30/2023 Reserve Percentage	Projected 12/31/2023 Reserve Percentage
General Fund	01	\$61,947,506	\$7,826,917	\$54,120,589	\$97,235,775	30%	\$29,170,733	56%	37%
Debt Service Fund	05	\$5,219,256	\$0	\$5,219,256	\$14,087,762	10%	\$1,408,776	37%	32%
Health Plan Fund	85	\$4,149,403	\$1,831	\$4,147,572	n/a	n/a	\$1,865,272	n/a	n/a
Risk Management Fund	86	\$1,287,180	\$5,455	\$1,281,725	n/a	n/a	\$1,257,720	n/a	n/a
Worker's Compensation Fund	87	\$2,310,329	\$0	\$2,310,329	n/a	n/a	\$1,955,597	n/a	n/a
Stormwater Fund	80	\$4,982,579	\$851	\$4,981,728	\$7,232,967	10%	\$723,297	69%	41%
Rec Center Fund	82	\$3,710,950	\$97,153	\$3,613,797	\$3,393,192	10%	\$339,319	107%	86%
Tourism and Convention Fund	28	\$2,798,289	\$151,250	\$2,647,039	\$800,000	5%	\$40,000	331%	321%
Special Alcohol Fund	26	\$977,084	\$76,024	\$901,060	\$353,000	5%	\$17,650	255%	260%

**CITY OF LENEXA QUARTERLY FINANCIAL REPORT
(09/30/2023)**

Exhibit F - Thompson Barn Financial Report

<u>Account Description</u>	<u>Amount as 9/30/2022</u>	<u>Amount as 9/30/2023</u>
<i>Revenues:</i>		
Community Rentals	\$180,921	\$198,726
Total Revenues	\$180,921	\$198,726
<i>Expenditures and Encumbrances:</i>		
Personnel Costs	\$33,091	\$29,172
Contractual Services	\$9,618	\$11,561
Commodities	\$17,227	\$13,449
Total Expenditures and Encumbrances	\$59,936	\$54,182
Revenues less Expenditures and Encumbrances	\$120,985	\$144,544
Unspent Balance as of January 1st	\$871,677	\$1,042,842
Unspent Balance as of September 30th	\$992,662	\$1,187,385

<u>Rental Activity YTD:</u>		
<u>Number of Rentals</u>	<u>9/30/2022</u>	<u>9/30/2023</u>
Chamber of Commerce	15	9
City of Lenexa	7	12
Public	206	188
Totals	228	209
<u>Types of Rentals</u>	<u>9/30/2022</u>	<u>9/30/2023</u>
Meetings	72	65
Social Functions	156	144
Totals	228	209

**CITY OF LENEXA QUARTERLY FINANCIAL REPORT
(09/30/2023)**

Exhibit G - Purchase Order Report (\$20,000.01 - \$75,000)

Fund/Department	Vendor Name	Amount	Description	Date
Finance	Lenexa 95 Partners, LLC	43,500.00	1st Installment of Economic Grant	05/18/23
Finance	Lexington Plumbing and Heating Co	49,851.00	Leak Inspection	06/30/23
Parks & Recreation	Foremost Fitness Group	21,973.44	3rd Floor Strength Equipment	07/01/23
Community Development	Brungardt Honomichl & Company PA	73,210.00	Santa Fe Trail Drive Extension -Design	07/06/23
Parks & Recreation	Shinecrete	27,058.55	Rec Center Floor Polished Concrete	07/10/23
Community Development	WATER DISTRICT NO 1	37,312.84	Relocate water main for Indian Trails Aquatic Center	07/10/23
Information Technology	Midwest Presentations Inc	47,750.00	AV Support Renewal (1yr)	07/11/23
Court	Johnson County Government	24,825.00	Lenexa Police Man-Day 2nd quarter	07/14/23
Municipal Services	CENTRAL POWER SYSTEMS AND	25,064.66	Transmission Replacement	07/19/23
Municipal Services	Foley Industries Inc	69,359.00	Power Generator	07/19/23
Police	911 Custom	21,401.50	Outfitting of police car	07/26/23
Community Development	Evergy Inc	27,885.00	Install new underground cable at Indian Trails Aquatic Center	08/02/23
Police	Axon Enterprise Inc	61,904.00	August 2023 Axon Fleet Basic Renewal	08/08/23
Police	All City Management Services	72,878.40	2023-2024 School Crossing Guards 1st half year	08/16/23
Parks & Recreation	Lexington Plumbing and Heating Co	32,500.00	Flat Rock Creek Pool Repair	08/21/23
Executive	Centric Projects, LLC	64,455.00	Kimchi Bap Renovations	08/21/23
Executive	ETC Institute	21,150.00	Community Survey 2023	08/21/23
Municipal Services	Mid-American Signal Inc	22,920.00	Led Street Name Signs	08/28/23
Human Resources	Marathon Health Pare	36,570.58	July Consumables	08/28/23
Finance	Moody's Investors Service	25,500.00	Series 2023A GO Bond Services	08/29/23
Human Resources	Clear Company LLC	26,478.20	1 yr. Renewal	08/31/23
Information Technology	ConvergeOne Inc	47,048.80	IT2302 Dell Optiplex	08/31/23

**CITY OF LENEXA QUARTERLY FINANCIAL REPORT
(09/30/2023)**

Exhibit H - Rec Center Financial Report

		<u>FY 2023</u>	<u>Amount as</u>
<u>Account Description</u>		<u>Budget</u>	<u>9/30/2023</u>
Revenues:			
<u>Account:</u>			
45601 & 45660	Membership Fees	\$1,600,000	\$1,831,518
45599, 45641 & 45654	Day Pass Fees	\$240,000	\$385,154
45640	Child Care Fees	\$35,000	\$37,022
45665	Silver Sneakers Fees	\$50,000	\$181,390
45647	Birthday Party Rental Fees	\$140,000	\$152,637
45642-45644	Fitness Class Fees	\$96,000	\$73,038
45613, 45916-45920	Swim Lessons/Aquatics Programs	\$87,200	\$123,667
45619, 45625, 45627, 45635, 45637, 45639, 45645, 45646, 45870, 45871	Sports Programs	\$29,800	\$38,838
45648, 45732	Other Event & Rental Fees	\$7,000	\$28,252
45617, 45621, 45623, 45629, 45649, 45651, 45652, 45653	Other Classes & Camps Fees	\$149,500	\$178,148
44270	Grant Revenues (CDBG)	\$0	\$0
47120 & 47130	Investment Income	\$6,000	\$94,605
48204, 48210, 48216, 48217, 48221, 48230, 48235, 48250, 48257, 48281, 48282, 48285, 48286, 49435	Vending & Miscellaneous Revenues	\$14,000	\$4,007
Total Revenues		\$2,454,500	\$3,128,276
Expenses:			
	Personnel Costs	\$2,503,330	\$1,668,752
	Contractual Services	\$505,123	\$337,944
	Commodities	\$299,025	\$262,969
	Capital Outlay	\$96,942	\$27,221
Total Expenses		\$3,404,420	\$2,296,886
Revenues less Expenses		(\$949,920)	\$831,390
Transfer from General Fund		\$0	\$0
Net Position (Balance), January 1, 2023			\$2,830,864
Net Position (Balance), September 30, 2023			\$3,662,254
Statistics as of 09/30/2023			
<i>Rec Center opened for operations in late July of 2017.</i>			
	Memberships	Number	% Share
	Household	5,371	52.7%
	PLUS 1 (members above total of 5 members per household)	627	6.2%
	Adult	927	9.1%
	Senior	598	5.9%
	Specialty Memberships	2,311	22.7%
	All Other	355	3.5%
	Total Memberships	10,189	100.0%
	Total Membership Units (Pro Forma estimated 2,010 in first year)	5,737	
	Total Visits (3rd quarter 2023)	91,924	
	Total Visits (since opening)	1,558,417	